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# Being Naive About Naive Diversification: Can Investment Theory Be Consistently Useful?

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# Being Naive about Naive Diversification: Can Investment Theory Be Consistently Useful?

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Being Naive about Naive Diversification: Can Investment Theory Be Consistently Useful?

The modern portfolio theory pioneered by Markowitz (1952) is widely used in practice and taught in MBA texts. DeMiguel, Garlappi and Uppal (2007), however, show that, due to estimation errors, existing theory-based portfolio strategies are not as good as we once thought, and the estimation window needed for them to beat the naive  $1/N$  rule (that invests equally across N risky assets) is "around 3000 months for a portfolio with 25 assets and about 6000 months for a portfolio with 50 assets." In this paper, we provide new theorybased portfolio strategies that outperform both the  $1/N$  rule and other existing strategies across various scenarios with an estimation window as small as 120 months, making the gains promised by investment theory obtainable in realistic out-of-sample applications.

ALTHOUGH MORE THAN HALF A CENTURY has passed since Markowitz's (1952) seminal work, the mean-variance framework is still the major model used in practice today in asset allocation despite many sophisticated models developed by academics.<sup>1</sup> One of the main reasons is that many real-world issues, such as factor exposures and trading constraints, can be accommodated easily within this framework with analytical insights and fast numerical solutions. However, as is the case with any model, the true parameters are unknown and have to be estimated from data, which introduce the parameter uncertainty problem since the estimated optimal portfolio rules are subject to random errors and can be substantially different from the true optimal rule. Brown (1976), Bawa, Brown, and Klein (1979), and Jorion (1986) are examples of earlier work that provide portfolio rules accounting for parameter uncertainty. Recently, Kan and Zhou (2007) compare the performances of various strategies including their newly proposed three-fund rule that uses a third portfolio to hedge the estimation risk in the usual sample-based two-fund strategy.<sup>2</sup>

DeMiguel, Garlappi, and Uppal (2007), in their thought-provoking paper, find, however, that the parameter uncertainty problem can be so severe that existing sophisticated and estimated portfolio rules cannot even beat the naive diversification strategy – the  $1/N$  rule that invests equally across  $N$  risky assets, even when the sample size is unrealistically large. In particular, they state in their paper that "Based on parameters calibrated to the U.S. equity market, our analytical results and simulations show that the estimation window needed for the sample-based mean-variance strategy and its extensions to outperform the  $1/N$  benchmark is around 3000 months for a portfolio with 25 assets and about 6000 months for a portfolio with 50 assets. This suggests that there are still many 'miles to go' before the gains promised by optimal portfolio choice can actually be realized out of sample." Their finding challenges researchers to develop new methods for overcoming the estimation problem.<sup>3</sup>

<sup>1</sup>See Grinold and Kahn (1999), Litterman (2003) and Meucci (2005) for practical applications of the mean-variance framework; and see Brandt (2004) for an excellent survey of the academic literature.

<sup>&</sup>lt;sup>2</sup>Pástor (2000), Pástor and Stambaugh (2000), and Tu and Zhou (2004) are examples of Bayesian studies on the parameter uncertainty problem, but their priors are not designed for beating the  $1/N$  rule (see Tu and Zhou (2007)). We focus here on the classical framework and leaves the search for suitable priors elsewhere.

<sup>3</sup>That also challenges the recent fast-growing 130-30 strategy (see, e.g., Lo and Patel (2008)) with investments of trillions of dollars, which is part of the Wall Street quantitative portfolio investment strategies based almost entirely on the mean-variance portfolio theory (see Chincarini and Kim (2006), Qian, Hua, and Sorensen (2007), and those books cited in Footnote 1).

Before addressing this challenge, we should point out first that it is inconsequential if the sample-based mean-variance strategy and other theory-based ones cannot outperform the  $1/N$  only in some special cases. This is because the  $1/N$  rule is the best one when the true optimal portfolio happens to be equal to it. In this case, it has a zero error from the optimal portfolio and cannot be improved any further, while any estimated rule must be subject to random errors with positive variance, and therefore must perform worse than the  $1/N$ . Hence, in cases when the  $1/N$  is close to the true optimal portfolio as is the case in the exact one-factor model of DeMiguel, Garlappi, and Uppal (2007), it is expected that the estimated strategies will underperform  $1/N$ . Thus, a random rule that only underperforms the  $1/N$  when the  $1/N$  is good by design is not sufficient to say that the rule is bad.

However, if the theory-based strategies are of value consistently across models and data sets, we would also expect that their performances should be close to that of the  $1/N$  when the  $1/N$  is set to be good, and better when the  $1/N$  is set to be poor. Unfortunately, this is not the case in our various simulated models. For example, in a three-factor model even when the  $1/N$  is significantly different from the true optimal portfolio, we find that the theory-based strategies still underperform the  $1/N$  substantially. More severely, for one of the data sets used by DeMiguel, Garlappi, and Uppal (2007), all of the existing theorybased strategies (under our consideration) not only underperform the  $1/N$ , but also have negative risk-adjusted returns! Moreover, every one of them fails to produce positive riskadjusted returns in at least one of the remaining data sets. That is, investors can be worse off by following the theory-based strategies than by simply putting 100% of the money into the riskless asset, due to estimation errors. This raises the serious need for proposing new theory-based strategies that can perform well consistently across models and data sets.

To address this need, we in this paper propose a number of new theory-based portfolio strategies based on various assumptions on the data-generating process. While it is likely that one strategy may be the best in some scenarios but not so in others, we do find that an optimal combination of the  $1/N$  rule with the three-fund rule of Kan and Zhou (2007) performs consistently well across models and data sets. Intuitively, the  $1/N$  rule has some merits both economically and statistically. When assets returns have equal expected means and variances and when they are independent,  $1/N$  is the best rule with suitable risk aversion

adjustment. In statistics,  $1/N$  is an excellent shrinkage point for improving the estimation of the mean of a multivariate distribution. On the other hand, the three-fund rule of Kan and Zhou (2007) is designed to diversify the estimation risk with two sample frontier portfolios. In the presence of estimation risk, combining the three-fund rule with the  $1/N$  can do no worse than otherwise. Statistically, the combination is a tradeoff between adding bias and reducing variance. When the sample size is small, the variance of the three-fund rule is large. Increasing the weight on the  $1/N$  in the combination will increase the bias, but decrease the variance. Thus, a sample-dependent optimal weighting should make the combination better than using either the  $1/N$  or the three-fund rule alone. Clearly, though, as the sample size goes up, more weight will be placed on the three-fund rule. With an infinite amount of data, the weight will eventually converge to one, and the combination rule will converge to the true optimal portfolio.

It is an empirical matter how well the combination rule performs. As it turns out, it emerges as the best and most robust rule among all existing rules and those proposed in this paper. In particular, it outperforms substantially the 1/N across almost all models in our study: in a one-factor model with mispricing, in multiple factor models with and without mispricing, and in models calibrated from real data without any factor structures, even when the estimation window (sample size)  $T$  is as small as 120. For example, in a one-factor model with 25 assets and with pricing error alphas ranging from  $-5\%$  to 5% per year, it achieves average expected utility 5.81%, 7.44%, 10.02%, and 12.99% per year, respectively, while the  $1/N$  rule has a constant level of 3.89% per year, as T goes up from 120 months to 240, 480, and 960 months. In a model calibrated with Fama and French's (1993) 25 assets, its utility values are 12.99%, 21.53%, 30.74%, and 37.49% per year, in contrast to a much smaller value of 4.28% per year for the  $1/N$ . Moreover, it is the only rule that never loses money (on a risk-adjusted basis) across models and data sets.

The central question of this paper is whether investment theory can be consistently useful.<sup>4</sup> Our proposed optimal combination rule is clearly theory-based and it performs consistently well across all models and real data sets under our study, with sample sizes of

<sup>&</sup>lt;sup>4</sup>This question is related but different from the question whether investment theory can beat the  $1/N$ , which, as explained earlier, is impossible in some specific scenarios. As a matter of fact, this is true for any fixed constant rule that is independent of the data.

only 120 and 240 months, far less than the incredible sample sizes of "around 3000 months for a portfolio with 25 assets and about 6000 months for a portfolio with 50 assets." Our results support firmly the proposition of our paper that investment theory can be consistently useful for practical sample sizes, despite of parameter uncertainty.

The remainder of the paper is organized as follows. Section I provides the various new estimators of the true but unknown optimal portfolio rule. Section II compares the performance of the  $1/N$  with rules proposed here and some of the existing ones. Section III discusses directions for future research. Section IV concludes.

### I. Portfolio Strategies Under Parameter Uncertainty

In this section, we review first the mean-variance framework, then present the combination or shrinkage rules and a rule based on the assumption of factor model structure, and finally two new three- and four-fund strategies.

### A. The Portfolio Choice Problem

Consider the standard portfolio choice problem in which an investor chooses his optimal portfolio among N risky assets and a riskless asset. Let  $r_{ft}$  and  $r_t$  be, respectively, the rates of returns on the riskless asset and the N risky assets at time t. We define  $R_t \equiv r_t - r_{ft}1_N$ as the excess returns, i.e., the returns in excess of the riskless asset, where  $1<sub>N</sub>$  is an N-vector of ones. Note that allowing for the riskless asset is not only practical in asset allocation problems, but also meaningful to fund managers. If a fund is restricted to equity only, the returns on utility companies should be a close proxy of the riskless asset. Since the performances of most institutional managers are benchmarked by an index, say the S&P500, the S&P500 index portfolio is the riskless asset and the returns in excess of it are what matter in their investment decisions. In this case, mathematically, the return on the S&P500 plays the role of  $r_{ft}$  below, and the framework developed here applies without any problems.<sup>5</sup>

For the probability distribution of  $R_t$ , we make the common assumption that  $R_t$  is independent and identically distributed over time, and has a multivariate normal distribution

<sup>5</sup>See, e.g., Grinold and Kahn (1999) for active portfolio management with benchmarks.

with mean  $\mu$  and covariance matrix  $\Sigma$ . To obtain analytical solutions, we focus our analysis on the standard mean-variance framework. In this framework, the investor at time  $T$  chooses his portfolio weights  $w$  so as to maximize the quadratic objective function

$$
U(w) = E[R_p] - \frac{\gamma}{2} \text{Var}[R_p] = w'\mu - \frac{\gamma}{2}w'\Sigma w,\tag{1}
$$

where  $R_p = w'R_{T+1}$  is the future uncertain portfolio return and  $\gamma$  is the coefficient of relative risk aversion. It is well-known that, when both  $\mu$  and  $\Sigma$  are assumed known, the portfolio weights are

$$
w^* = \frac{1}{\gamma} \Sigma^{-1} \mu,\tag{2}
$$

and the maximized expected utility is

$$
U(w^*) = \frac{1}{2\gamma}\mu' \Sigma^{-1}\mu = \frac{\theta^2}{2\gamma},\tag{3}
$$

where  $\theta^2 = \mu' \Sigma^{-1} \mu$  is the squared Sharpe ratio of the *ex ante* tangency portfolio of the risky assets.

However,  $w^*$  is not computable in practice because  $\mu$  and  $\Sigma$  are unknown. To implement the above mean-variance theory of Markowitz (1952), the optimal portfolio weights are usually estimated by using a two-step procedure. First, the mean and covariance matrix of the asset returns are estimated based on the observed data. The standard estimates are

$$
\hat{\mu} = \frac{1}{T} \sum_{t=1}^{T} R_t,\tag{4}
$$

$$
\hat{\Sigma} = \frac{1}{T} \sum_{t=1}^{T} (R_t - \hat{\mu})(R_t - \hat{\mu})', \tag{5}
$$

which are the maximum likelihood (ML) estimator. Second, these sample estimates are then treated as if they were the true parameters, and are simply plugged into (2) to compute the popular ML estimator of the optimal portfolio weights,

$$
\hat{w}^{\text{ML}} = \frac{1}{\gamma} \hat{\Sigma}^{-1} \hat{\mu}.
$$
\n(6)

Since  $\hat{w}^{\text{ML}}$  is a random variable that is distributed around  $w^*$  at most, this gives rise to a parameter uncertainty problem because the utility associated with using  $\hat{w}^{\text{ML}}$  is different from

 $U(w^*)$  due to using the estimated rule rather than the true one. As shown by Brown (1976), Bawa, Brown, and Klein (1979), Jorion (1986) and Kan and Zhou (2007), the difference can be quite substantial in realistic applications.

Since the true portfolio weights  $w^*$  are unknown, the task is how to best estimate them based on available observations  $R_1, \ldots, R_T$ . Any estimator must be a function of the data; say  $\tilde{w} = \tilde{w}(R_1, \ldots, R_T)$  is such an estimator. The classical criterion for its performance is the expected loss function

$$
L(w^*, \tilde{w}) = U(w^*) - E[\tilde{U}(\tilde{w})], \qquad \tilde{U}(\tilde{w}) \equiv \tilde{w}'\mu - \frac{\gamma}{2}\tilde{w}'\Sigma\tilde{w}, \tag{7}
$$

where  $U(w^*)$  is the expected utility of knowing the true parameters, and  $E[\tilde{U}(\tilde{w})]$ , as nicely put by DeMiguel, Garlappi, and Uppal (2007), is the average utility realized by an investor who plays the estimated strategy  $\tilde{w}$  infinitely many times. One can also imagine that playing the same strategy works in different markets, such as the US and other countries. Brown (1976), Jorion (1986), Frost and Savarino (1986), Stambaugh (1997), TerHorst, DeRoon, and Werkerzx (2002), Kan and Zhou (2007), and DeMiguel, Garlappi, and Uppal (2007) are examples of using  $L(w^*, \tilde{w})$  to evaluate portfolio rules. In practice, even though there is a long time series of data in the US equity market, the utilities from simulated data based on similar lengths can still be substantially smaller than the true hypothetical utility (see, e.g., Section II). Hence, parameter uncertainty is an important issue in practice (see., e.g., Meucci, 2005).

For any portfolio rule, we note first that the loss can be written as ·

$$
L(w^*, \tilde{w}) = \frac{\gamma}{2} \left[ \frac{1}{\gamma^2} \mu' \Sigma^{-1} \mu - \frac{2}{\gamma} \mu'[E(\tilde{w})] + E[\tilde{w}' \Sigma \tilde{w}] \right]
$$
  

$$
= \frac{\gamma}{2} E \left[ (\frac{1}{\gamma} \Sigma^{-1} \mu - \tilde{w})' \Sigma (\frac{1}{\gamma} \Sigma^{-1} \mu - \tilde{w})' \right]
$$
  

$$
= \frac{\gamma}{2} E \left[ (\tilde{w} - w^*)' \Sigma (\tilde{w} - w^*) \right],
$$
 (8)

i.e., a quadratic function of the errors in estimating  $w^*$ . In contrasting this with the usual statistical optimal estimation, there are two differences. First, it is a function of the primitive parameters of the data-generating process that is of interest, not the parameters themselves. Second, the weighting matrix,  $\Sigma$ , is unknown. These differences make a simple and analytical solution to the best possible estimator of  $w$  impossible, as will be clear from the analysis below.

### B. Optimal Combinations

The naive  $1/N$  rule is a special estimator of  $w^*$  that ignores all data information, and can be expressed as

$$
w_e \equiv c_e 1_N,\tag{9}
$$

where  $c_e$  is a scalar determining the total allocation to risky assets per dollar. The simple naive diversification  $1/N$  rule takes  $c_e = 1/N$ , and so  $w_e = 1/N$ , which invests  $1/N$  of each dollar into each of the N risky assets. In general,  $w_e$  allocates funds equally among the N risky assets with the total allocation equal to  $Nc_e$ , and it allocates the rest,  $1 - Nc_e$ , into the riskless asset. Since DeMiguel, Garlappi, and Uppal (2007) focus their studies on the naive  $1/N$  rule, we will also do so in what follows.

Although the naive  $1/N$  rule is quite simple, DeMiguel, Garlappi, and Uppal (2007) show that it can perform remarkably well under certain conditions. Indeed, when the assets returns have equal means and variances and when they are independent,  $1/N$  is the best one with suitable risk aversion adjustment. As is well known in statistics (see, e.g., Lehmann, E. L., and George Casella, 1998), 1/N is the common choice of a good shrinkage point for improving the estimation of the mean of a multivariate distribution. However, there is an important problem with the  $1/N$  rule. It makes no use of sample information, and will always fail to converge to the true optimal rule when it does not happen to be equal to it. If it has a large difference from the true optimal rule, its performance must be poor.

To improve the 1/N rule with sample information, consider the following combination of the  $1/N$  with an unbiased ML estimator of  $w^*$ ,

$$
\hat{w}_s = (1 - \delta)w_e + \delta \bar{w},\tag{10}
$$

where

$$
\bar{w} = \frac{1}{\gamma} \tilde{\Sigma}^{-1} \hat{\mu} \tag{11}
$$

satisfies  $E\bar{w} = w^*$  with  $\tilde{\Sigma} = T\hat{\Sigma}/(T-N-2)$ , and  $\delta$  is the combination parameter,  $0 \leq$  $\delta \leq 1$ . Intuitively, an optimal combination of  $w_e$  and  $\bar{w}$  should be at least as good as any of them used alone. Since  $w_e$  is constant, its loss will remain the same even if we have an infinite number of samples. On the other hand,  $\bar{w}$  performs well when the available sample is large enough. Hence, a combination of  $w_e$  and  $\bar{w}$  can make use of the sample information to pin down where the true rule is, and in so dosing improves the  $1/N$ . The combination is also known as a shrinkage estimator in statistics, which shrinks the  $1/N$  rule toward the true rule.

Formally, because of (8) and  $E\bar{w} = w^*$ , the expected loss associated with using  $\hat{w}_s$  is

$$
L(w^*, \hat{w}_s) = \frac{\gamma}{2} \left[ (1 - \delta)^2 (w_e - w^*)' \Sigma (w_e - w^*) + \delta^2 E \left( (\bar{w} - w^*)' \Sigma (\bar{w} - w^*) \right) \right]
$$
  
=  $\frac{\gamma}{2} \left[ (1 - \delta)^2 \pi_1 + \delta^2 \pi_2 \right],$  (12)

where

$$
\pi_1 = w'_e \Sigma w_e - \frac{2}{\gamma} w'_e \mu + \frac{1}{\gamma^2} \theta^2,\tag{13}
$$

$$
\pi_2 = \frac{1}{\gamma^2} (c_1 - 1)\theta^2 + \frac{c_1}{\gamma^2} \frac{N}{T}
$$
\n(14)

with  $\theta^2 = \mu' \Sigma^{-1} \mu$  and

$$
c_1 = \frac{(T-2)(T-N-2)}{(T-N-1)(T-N-4)}.\t(15)
$$

Equation (13) is trivial, and equation (14) follows from both equation (30) of Kan and Zhou  $(2007)$  and equation  $(12)$  here. Equation  $(12)$  is quite intuitive. The  $1/N$  rule is an estimator of w with bias, but zero variance, while  $\bar{w}$  is unbiased, but with nonzero variance. Therefore, the loss depends on  $\delta$ , which determines the tradeoff between bias and variance. If the bias is large, the  $1/N$  should be weighted less and vice versa.

Interestingly, as long as  $w_e$  is not exactly equal to  $w^*$ ,  $\delta$  can be chosen small enough to make the loss of the combination rule smaller than it would be using the  $1/N$  rule alone. Summarizing this, we have

**Proposition 1:** If  $0 < \delta < 2\pi_1/(\pi_1 + \pi_2)$ , then the combination estimator  $\hat{w}_s$  has a strictly smaller loss than the 1/N rule.

Proposition 1 (proofs of all propositions are given in the appendix) says that the  $1/N$ can be dominated by the combination estimator as long as the true  $w^*$  lies outside any given neighborhood of  $1/N$ . For example, in an application in which we are confident that  $w_e$ must have at least some bias so that  $\pi_1 > a_1$ , a given positive constant, and if the weighted variance of  $\bar{w}$ , as measured by  $\pi_2$ , is less than  $a_2$ , another given positive constant, then any positive  $\delta$  that is less than  $2a_1/(a_1 + a_2)$  will always make the combination estimator to have a smaller loss than the  $1/N$  rule. $^6$ 

However, improving upon  $1/N$  is not the goal. What we need is a good rule that can perform well across models or assumptions. For this purpose, we optimize  $\delta$  in equation (12) to get a new rule. It is clear that the optimal choice of  $\delta$  is

$$
\delta^* = \frac{\pi_1}{\pi_1 + \pi_2},\tag{16}
$$

the midpoint of the bound given by Proposition 1. But this value is unknown, and has to be estimated.  $\pi_1$  and  $\pi_2$  can be estimated by

$$
\hat{\pi}_1 = w'_e \hat{\Sigma} w_e - \frac{2}{\gamma} w'_e \hat{\mu} + \frac{1}{\gamma^2} \tilde{\theta}^2,\tag{17}
$$

$$
\hat{\pi}_2 = \frac{1}{\gamma^2} (c_1 - 1) \tilde{\theta}^2 + \frac{c_1}{\gamma^2} \frac{N}{T}, \tag{18}
$$

where  $\tilde{\theta}^2$  is an accurate estimator  $\theta^2$ , proposed by Kan and Zhou (2007) and given by

$$
\tilde{\theta}^2 = \frac{(T - N - 2)\hat{\theta}^2 - N}{T} + \frac{2(\hat{\theta}^2)^{\frac{N}{2}}(1 + \hat{\theta}^2)^{-\frac{T-2}{2}}}{TB_{\hat{\theta}^2/(1 + \hat{\theta}^2)}(N/2, (T - N)/2)},
$$
\n(19)

where  $\hat{\theta}^2 = \hat{\mu}' \hat{\Sigma}^{-1} \hat{\mu}$  and

$$
B_x(a, b) = \int_0^x y^{a-1} (1-y)^{b-1} dy
$$
 (20)

is the incomplete beta function. Then, we obtain  $\hat{\delta}_u$ , an estimator of  $\delta^*$ , by plugging  $\hat{\pi}_1$  and  $\hat{\pi}_2$  into (16). This will give us a completely new rule. We summarize the result as

**Proposition 2:** Among the combination rules  $\hat{w}_s = (1 - \delta)w_e + \delta \bar{w}$ , the estimated optional one is

$$
\hat{w}^{\text{CML}} = (1 - \hat{\delta}_u)w_e + \hat{\delta}_u \bar{w},\tag{21}
$$

where the combination coefficient  $\hat{\delta}_u = \hat{\pi}_1/(\hat{\pi}_1 + \hat{\pi}_2)$  with  $\hat{\pi}_1$  and  $\hat{\pi}_2$  given by (17) and (18).

Proposition 2 provides a simple and practical way to combine the  $1/N$  with the unbiased ML estimator  $\bar{w}$ . Theoretically, if  $\delta$  were known, the combination rule must dominate  $1/N$ unless  $w^* = 1/N$ . But  $\delta$  is unknown and has to be estimated in practice. This will introduce

<sup>6</sup>Proposition 1 can be extended to any fixed constant rule.

a loss in the expected utility due to errors in estimating  $\delta$ , making it uncertain whether  $\hat{w}^{\text{CML}}$  can still outperform  $1/N$ . Although the magnitude of the estimation error varies over empirical applications,  $\hat{w}^{\text{CML}}$  does outperform  $1/N$  with T as small as 120 in most scenarios of later simulations. Clearly, as T goes to infinity,  $\hat{w}^{\text{CML}}$  converges to the true optimal portfolio.

As alternatives, we can also consider an optimal combination of  $1/N$  with either the threefund rule of Jorion (1986) or the three-fund rule of Kan and Zhou (2007). Since the latter two rules are better than the unbiased ML one, the new combinations are likely to be even better. However, terms like  $1'_N \hat{\Sigma}^{-1} 1_N$  and  $\hat{\mu} \hat{\Sigma}^{-1} \hat{\mu}$  enter Jorion's estimator nonlinearly in both numerators and denominators of the function of interest (see, e.g.,  $(A29)$ ) in the Appendix). As a result, analytical expressions for the combination coefficients are not feasible. As a result, we will derive here only the combination with Kan and Zhou's three-fund rule.

The three-fund rule of Kan and Zhou (2007) is motivated by adding the global minimum variance portfolio into the usual ML estimator to hedge the estimation risk. The rule can be analytically written as

$$
\hat{w}^{\text{KZ}} = \frac{T - N - 2}{\gamma c_1 T} \left[ \hat{\eta} \hat{\Sigma}^{-1} \hat{\mu} + (1 - \hat{\eta}) \hat{\mu}_g \hat{\Sigma}^{-1} 1_N \right],
$$
\n(22)

where

$$
\hat{\eta} = \hat{\psi}^2 / (\hat{\psi}^2 + N/T), \qquad \hat{\psi}^2 = (\hat{\mu} - \hat{\mu}_g 1_N)' \hat{\Sigma}^{-1} (\hat{\mu} - \hat{\mu}_g 1_N)
$$
(23)

and  $\hat{\mu}_g = \hat{\mu}' \hat{\Sigma}^{-1} 1_N / 1_N' \hat{\Sigma}^{-1} 1_N$ . To provide the combination estimator, we introduce the following parameter estimators (whose meaning is evident from the proof in the Appendix),

$$
\hat{\pi}_{13} = \frac{1}{\gamma^2} \tilde{\theta}^2 - \frac{1}{\gamma} w_e' \hat{\mu} + \frac{1}{\gamma c_1} \Big( [\hat{\eta} w_e' \hat{\mu} + (1 - \hat{\eta}) \hat{\mu}_g w_e' 1_N] - \frac{1}{\gamma} [\hat{\eta} \hat{\mu}' \tilde{\Sigma}^{-1} \hat{\mu} + (1 - \hat{\eta}) \hat{\mu}_g \hat{\mu}' \tilde{\Sigma}^{-1} 1_N] \Big),
$$
\n(24)

$$
\hat{\pi}_3 = \frac{1}{\gamma^2} \tilde{\theta}^2 - \frac{1}{\gamma^2 c_1} \left( \tilde{\theta}^2 - \frac{N}{T} \hat{\eta} \right). \tag{25}
$$

With these preparations, we are ready to summarize the result as

**Proposition 3:** Among the combination rules  $\hat{w}_s = (1 - \delta)w_e + \delta \hat{w}^{KZ}$  of the 1/N with  $\hat{w}^{KZ}$  the three-fund rule of Kan and Zhou (2007), the estimated optional one is

$$
\hat{w}^{\text{CKZ}} = (1 - \hat{\delta}_k) w_e + \hat{\delta}_k \hat{w}^{\text{KZ}},\tag{26}
$$

where the combination coefficient  $\hat{\delta}_k = (\hat{\pi}_1 - \hat{\pi}_{13})/(\hat{\pi}_1 - 2\hat{\pi}_{13} + \hat{\pi}_3)$  with  $\hat{\pi}_1$ ,  $\hat{\pi}_{13}$  and  $\hat{\pi}_3$  given by  $(17)$ ,  $(24)$  and  $(25)$ , respectively.

Proposition 3 provides the estimated optimal combination rule that combines the 1/N optimally with  $\hat{w}^{KZ}$ . By design, it should be better than the  $1/N$  if the errors in estimating  $\delta_k$  are small and if the  $1/N$  is not exactly identical to the optimal rule. This is indeed often the case in our later simulations. Overall, while DeMiguel, Garlappi, and Uppal (2007) find that the  $1/N$  rule is difficult to beat, we provide two new combination strategies and show that they can beat the  $1/N$  rule easily under reasonable conditions.

### C. Rules Based on Factor Models

The market model regression,

$$
R_{t,j} = \alpha_j + \beta_j R_{t,m} + \epsilon_{t,j}, \quad j = 2, 3, ..., N,
$$
\n(27)

has a long history in finance, where  $R_{t,m}$  is the market excess return, and  $R_{t,j}$ 's are excess returns on other risky assets of interest, and  $\epsilon_{t,j}$ 's are the regression residuals with a diagonal covariance matrix  $\Sigma_{\epsilon}$ . In equilibrium, the Sharpe-Lintner's CAPM implies that the  $\alpha$ 's should be zeros. However, it is well-known that the CAPM does not hold exactly, and it is usually replaced by multi-factor models, such as the three-factor model of Fama and French (1993). Hence we consider a general K-factor model,

$$
R_{tq} = \alpha + \beta F_t + \epsilon_t, \qquad t = 1, 2, ..., T,
$$
\n
$$
(28)
$$

where  $F_t$  is a K-vector of excess returns on K investable factors,  $R_{tq}$  is an  $(N - K)$ -vector of excess returns on non-factor risky assets, and  $\epsilon_t$  are the residuals with diagonal covariance matrix  $\Sigma_{\epsilon}$ . Putting the K factor returns in the first component, then we have the mean and covariance of the N risky assets,

$$
\mu = \begin{pmatrix} \mu_F \\ \mu_R \end{pmatrix} = \begin{pmatrix} 0_K \\ \alpha \end{pmatrix} + \begin{pmatrix} \mu_F \\ \beta \mu_F \end{pmatrix}
$$
\n(29)

and

$$
\Sigma = \begin{pmatrix} \Sigma_F & \Sigma_F \beta' \\ \beta \Sigma_F & \beta \Sigma_F \beta' + \Sigma_{\epsilon} \end{pmatrix},
$$
\n(30)

where  $\mu_F$  and  $\Sigma_F$  are the mean and covariance matrix of  $F_t$  and  $\mu_R$  is the mean of  $R_{tq}$ .

The question here is that, given a factor model for the return generating process, how one can make use of this information in forming the optimal portfolio in the presence of parameter uncertainty? Let  $\hat{\mu}_F$  and  $\hat{\Sigma}_F$  be the sample mean and covariance matrix of the factors, and  $\hat{\alpha}$ ,  $\hat{\beta}$  and  $\hat{\Sigma}_{\epsilon}$  be the standard ML estimator of the parameters. Then, it is easy to write the ML estimator of the optimal rule in terms of these sample statistics. While the K-factor model is likely to improve the estimate accuracy on  $\Sigma$ , it does little in estimating the asset means. To provide a better estimator for the means which are related to the pricing errors, we use a James-Stein estimator for  $\alpha$ ,

$$
\hat{\alpha}^{JS} = \left[1 - \frac{(N-3)(1 + \hat{\mu}'_F \hat{\Sigma}_F^{-1} \hat{\mu}_F)}{T \hat{\alpha}' \hat{\Sigma}_\epsilon^{-1} \hat{\alpha}}\right]^+ \hat{\alpha}.\tag{31}
$$

With the above preparations, we can summarize our K-factor mode based rule as:

Proposition 4: Given the K-factor model, the ML rule that uses both the factor structure and the James-Stein estimator for the alphas is

$$
\hat{w}^{\text{FAC}} = \frac{1}{\gamma} \begin{pmatrix} \hat{\Sigma}_F^{-1} \hat{\mu}_F - \hat{\beta}' \hat{\Sigma}_\epsilon^{-1} \hat{\alpha}^{\text{JS}} \\ \hat{\Sigma}_\epsilon^{-1} \hat{\alpha}^{\text{JS}} \end{pmatrix},\tag{32}
$$

where  $\hat{\alpha}^{JS}$  is the James-Stein estimator given by (31).

McKinlay and Pastor (2000) propose a similar rule for factor models. They assume a latent factor structure that can be more reasonable in practice. In contrast,  $\hat{w}^{\text{FAC}}$  assumes not only a factor model, but also known factors. If the factors are misidentified in an application, it is unlikely to perform well, as shown later. Hence,  $\hat{w}^{\text{FAC}}$  is useful in comparison only for knowing how much the factor structure can help, and should be used with caution unless one is sure of the known factor models.

### D. Optimal Three- and Four-fund Rules

Consider first  $\hat{w}^{\text{CML}}$ , the combination rule that combines  $1/N$  with the unbiased estimator. This is a restricted three-fund rule that allocates  $\delta$  amount per dollar in a fund with weights  $1/N$  and  $(1-\delta)$  per dollar in a fund with weights  $\bar{w}$ , with, in addition, a cash position of  $(1 - \delta)(1 - \bar{w})$ . Apart from a scalar, the two basis funds,  $1/N$  and  $\bar{w}$ , are the same as the other two funds with weights  $1_N$  and  $\bar{w}_p = \hat{\Sigma}^{-1}\hat{\mu}$ , respectively. Hence, as an extension

of  $\hat{w}^{\text{CML}}$ , we examine here a more general three-fund combination,

$$
\hat{w} = q_1 1_N + q_2 \bar{w}_p,\tag{33}
$$

where  $q_1$  and  $q_2$  are constants. The optimal choice of  $q_1$  and  $q_2$  are given by

**Proposition 5:** Given portfolios  $1_N$  and  $\bar{w}_p$ , the optional coefficients  $q_1$  and  $q_2$ , that maximize the expected utility, are

$$
\begin{pmatrix} q_1^* \\ q_2^* \end{pmatrix} = \begin{pmatrix} 1_N' \Sigma 1_N & c_2 1_N' \mu \\ c_2 1_N' \mu & c_3 (\theta^2 + N/T) \end{pmatrix}^{-1} \begin{pmatrix} \frac{1}{2} 1_N' \mu \\ \frac{1}{2} c_2 \theta^2 \end{pmatrix},
$$
\n(34)

where  $c_1$  is given by (15),  $c_2 = T/(T - N - 2)$  and  $c_3 = \frac{T^2(T-2)}{(T-N-1)(T-N-2)(T-N-4)}$ .

Proposition 5 provides the optimal three-fund rule that allocates money into three funds: cash,  $1_N$  and  $\bar{w}_p$ , with the cash position being  $1 - q_1^* 1_N' 1_N - q_2^* \bar{w}_p' 1_N$ . Although  $q_1^*$  and  $q_2^*$ depend on unknown parameters, they can be estimated from data. We will refer to the estimated optimal three-fund rule as

$$
\hat{w}^{3F} = \hat{q}_{1u} 1_N + \hat{q}_{2u} \bar{w}_p,\tag{35}
$$

where  $\hat{q}_{1u}$  and  $\hat{q}_{2u}$  are the sample analogues of  $q_1^*$  and  $q_2^*$ .

Consider now an extension of  $\hat{w}^{\text{CKZ}}$ . This will utilize a combination of all the four funds, the earlier three funds with the addition of the global minimum variance portfolio. That is, we examine

$$
\hat{w} = q_1 1_N + q_2 \bar{w}_p + q_3 \bar{w}_q,\tag{36}
$$

where  $\bar{w}_g = \hat{\Sigma}^{-1} \mathbb{1}_N$  is proportional to the estimated global minimum mean-variance portfolio, and the  $q$ 's are constants. We summarize the result as

**Proposition 6:** Given portfolios  $1_N$ ,  $\bar{w}_p$ , and  $\bar{w}_g$ , the optional coefficients  $q_1$ ,  $q_2$ , and  $q_3$ , that maximize the expected utility, are given by

$$
\begin{pmatrix} q_1^* \\ q_2^* \\ q_3^* \end{pmatrix} = \begin{pmatrix} 1_N' \Sigma 1_N & c_2 1_N' \mu & c_2 N \\ c_2 1_N' \mu & c_3 (\theta^2 + N/T) & c_3 1_N' \Sigma^{-1} \mu \\ c_2 N & c_3 1_N' \Sigma^{-1} \mu & c_3 1_N' \Sigma^{-1} 1_N \end{pmatrix}^{-1} \begin{pmatrix} \frac{1}{\lambda} 1_N' \mu \\ \frac{1}{\gamma} c_2 \theta^2 \\ c_2 1_N' w^* \end{pmatrix} . \tag{37}
$$

Proposition 6 provides the optimal combination given the four funds: cash,  $1_N$ ,  $\bar{w}_p$  and  $\bar{w}_g$ , with the cash position of  $1 - q_1^* 1_N' 1_N - q_2^* 1_N' \bar{w}_p - q_3^* 1_N' \bar{w}_g$ . As before, although  $q_1^*$ ,  $q_2^*$  and

q ∗ <sup>3</sup> depend on unknown parameters, they can be estimated from data. We will refer to the estimated optimal four-fund rule as

$$
\hat{w}^{4F} = \hat{q}_{1k} 1_N + \hat{q}_{2k} \bar{w}_p + \hat{q}_{3k} \bar{w}_g,\tag{38}
$$

where  $\hat{q}_{1k}$ ,  $\hat{q}_{2k}$ , and  $\hat{q}_{3k}$  are the sample analogues of  $q_1^*$ ,  $q_2^*$ , and  $q_3^*$ . Theoretically, if the optimal q ∗ 's are known, the four-fund rule must outperform both the combination rules and  $\hat{w}^{3F}$ . However, the four-fund rule must be estimated, and it has one or two more parameters to estimate than the others. Hence, empirically, whether it outperforms the others depends on the estimation errors in obtaining the  $q^*$ 's. This is an issue to be studied in the next section.

### II. Performance Evaluation

In this section, we evaluate the performances of various rules – the  $1/N$ , some of the best existing rules and those proposed here, with data simulated from a range of possible models of the asset returns. In addition, we examine their performances with real data sets.

### A. Comparison in A One-factor Model

DeMiguel, Garlappi, and Uppal (2007) simulated data from a one-factor model only. Their approach is similar to that in MacKinlay and Pastor (2000). In their simulations, they assume that the factor  $R_{t,m}$  in equation (27) has an annual excess return of 8% and an annual standard deviation of 16%. The mispricing  $\alpha$  is set to zero, and the factor loadings,  $\beta$ , are evenly spread between 0.5 and 1.5. Finally, the variance-covariance matrix of noise,  $\Sigma_{\epsilon}$ , is assumed to be diagonal, with elements drawn from a uniform distribution with support [0.10, 0.30] so that the cross-sectional average annual idiosyncratic volatility is 20%. We follow their procedure exactly in what follows with two extensions. The first is that we examine not only a case of risk-aversion 3, but also a case of  $\gamma = 1$ . The second is that we allow the case of nonzero alphas as well to assess the impact of mispricing on the results. This seems of applied interest because no known one-factor or K-factor models hold exactly in practice.

Table I provides the average expected utilities of various rules in the one-factor model

without mispricing and with  $N = 25$  assets. The results both here and later are all based on 10,000 simulated data sets. Panel A of the table corresponds to the case studied earlier by DeMiguel, Garlappi, and Uppal (2007) with  $\gamma = 3$ . The true expected utility is 4.17, while the  $1/N$  rule achieves a close value of 3.89 (all utilities are annualized and in percentage points). In contrast, the combination rules,  $\hat{w}^{\text{CML}}$  and  $\hat{w}^{\text{CKZ}}$ , have utility values of only 1.68 and 3.71, respectively, when  $T = 120$ . Although the values from  $\hat{w}^{\text{CKZ}}$  are close to those of the  $1/N$ , they are smaller until T is 3000. Theoretically, if the true combination coefficient were known,  $\hat{w}^{\text{CKZ}}$  must outperform the 1/N. But the coefficient is unknown and has to be estimated from data. As a result, the estimation errors make  $\hat{w}^{KZ}$  underperform. Clearly, the difference is small and negligible. It should be noted that the underperformance occurs only in this special simulation setup.

Why does the  $1/N$  perform so well in the above simulation? This is because that the  $1/N$  rule is equivalent roughly to a  $100\%$  investment in holding the factor portfolio in the assumed factor model. To see why, we note first that the betas are evenly spread between 0.5 and 1.5, and so the  $1/N$  equal-weighted portfolio of the risky assets should be close to the factor portfolio. Second, under the assumption of no mispricing, the factor portfolio is on the efficient frontier; the optimal portfolio must be proportional to it, and the proportion depends on  $\gamma$ . The optimal weights on the factor portfolio are

$$
w^* = \frac{1}{\gamma} \frac{\mu_f}{\sigma_f^2},\tag{39}
$$

where  $\mu_f$  and  $\sigma_f^2$  are the factor excess return and variance, respectively. When  $\mu_f = 8\%$  and  $\sigma_f = 16\%,$  and when  $\gamma = 3$ ,  $w^* \approx 0.33 \times 0.08/0.16^2 = 1.03$ . This means that with  $\gamma = 3$ the optimal portfolio is  $103\%$  of the factor portfolio. Hence, the  $1/N$  portfolio is roughly the optimal one. This is also evident by its utility value of 3.89. As this value is close to the maximum possible, it is therefore true that the  $1/N$  performs well, and will be difficult to beat by any rules that are estimated from the data.

Theoretically,  $\hat{w}^{3F}$  and  $\hat{w}^{4F}$  should dominate the two combination rules, respectively, if the combination coefficients were known. But the combination coefficients have to be estimated, and there is one more parameter compared with the corresponding combination rules. As a result, the performances of the rules depend on the tradeoff between the gains from using one additional parameter with the losses from the estimation errors in estimating the additional parameter. The results of Panel A simply say that the estimation errors in this case are more important than the gains in making them underperform. However, it will not always be the case, as we will soon show in Panel B.

Of the existing rules examined by Kan and Zhou (2007) and DeMiguel, Garlappi, and Uppal (2007), we only study four of them here. The first three are the better ones: MacKinlay and Pastor's (2000) rule, Jorion's (1986) three-fund rule (see the Appendix for the details of these two rules) and Kan and Zhou's (2007)  $\hat{w}^{KZ}$ . The fourth one is the popular ML estimator,  $\hat{w}^{\text{ML}}$ . When  $T = 120$ , while the MacKinlay and Pastor (2000) rule has a positive value of 2.11, the next two rules have negative ones,  $-12.85$  and  $-2.15$ , making it worse to invest in the risky assets than otherwise. The worst rule, the standard ML rule, has a value of  $-85.72$ . Interestingly, with the factor model information,  $\hat{w}^{\text{FAC}}$  does much better than  $\hat{w}^{\text{ML}}$ , and even slightly outperforms the MacKinlay and Pastor (2000) rule. As T increases, these four rules perform better. However, consistent with DeMiguel, Garlappi, and Uppal's  $(2007)$  finding, they still underperform the  $1/N$  even when the sample size is as large as 6000. Overall, when  $T < 960$ , the  $1/N$  rule performs the best.

Earlier analysis on the  $1/N$  rule reveals also that, when  $\gamma = 1$ , the  $1/N$  rule will not be close to the optimal one. This is evident from Panel B of Table I. In this case, the optimal investment is more aggressive and uses leverage. The expected utility is 12.50 by holding the true optimal portfolio. If the  $1/N$  rule is followed, the expected utility is much lower: 6.63. Interestingly, when  $T = 120$ , although the  $1/N$  is not optimal, it still beats other rules with the exception of  $\hat{w}^{\text{FAC}}$ . The reason is that it holds correctly the right efficient portfolio, though the proportion is incorrect. In contrast, the other rules must hold a portfolio based on estimated weights, which approximate the efficient portfolio weights with potentially large estimation errors. Nevertheless, the utility from  $\hat{w}^{\text{CKZ}}$  has a very close value of 6.36, and it beats the  $1/N$  when  $T \geq 240$ . Another interesting fact is that  $\hat{w}^{3F}$  and  $\hat{w}^{4F}$  outperform their combination counterparts substantially when  $T \geq 480$ . Now the gains dominate in the tradeoff between the gains due to additional parameters and the losses due to additional estimation errors. Moreover, both the MacKinlay and Pastor (2000) and  $\hat{w}^{\text{FAC}}$  perform very well too. It seems that the factor structure information is valuable if the data are indeed

drawn from a factor model. Although not reported here, the results are qualitatively similar when  $\gamma$  is set to 6. After understanding the sensitivity of the 1/N to  $\gamma$ , we assume  $\gamma = 3$  in what follows.

When there is mispricing, the  $1/N$  rule will get the composition of the optimal portfolio incorrect as well, since the factor portfolio will no longer be on the efficient frontier. In this case, the expected utility of the  $1/N$  rule can be far away from the true expected utility. Table II reports the results for two cases of the pricing errors in which the annualized alphas are evenly spread over  $-2\%$  and  $2\%$ , and over  $-5\%$  and  $5\%$ , respectively. In the first case, the  $1/N$  rule has an expected utility of 3.89, about  $40\%$  less than 6.50, the true expected utility. Now even when  $T = 120$ ,  $\hat{w}^{\rm SK}$  has an almost identical value as the 1/N. As T increases, it beats the  $1/N$  easily. In the second case, as the pricing errors become larger, the  $1/N$  rule has still an expected utility of 3.89, which becomes about 80% less than 18.73, the true expected utility. In this case, both  $\hat{w}^{\text{CML}}$  and  $\hat{w}^{\text{CKZ}}$  beat the  $1/N$  substantially, even when  $T = 120$ , and much more so as T increases. Moreover, when  $T = 480$ , all the other rules, including the standard ML estimator, beat the  $1/N$ . The concern of DeMiguel, Garlappi, and Uppal (2007) in the need of more than 3000 samples vanishes completely in this larger pricing errors case.

Overall, among all the four scenarios examined thus far, the combination rule  $\hat{w}^{\text{CKZ}}$ performs as well as the  $1/N$  in some special cases and much better in general. This suggests that there is indeed value added when using portfolio theory to guide portfolio choice over the use of the  $1/N$  naive diversification. In addition, when T is less than or equal to 240,  $\hat{w}^{\text{CKZ}}$ , though occasionally beaten by others, is the best among all the rules across all scenarios and sample sizes. The above conclusion is also true when the number of assets is 50, as shown in Table III.

Following DeMiguel, Garlappi, and Uppal (2007), we also compare the performances of different rules in terms of Sharpe ratios. Table IV provides the results in the one-factor model. Panel A of the table corresponds to the case studied earlier by DeMiguel, Garlappi, and Uppal (2007). The  $1/N$  portfolio achieves a value of 13.95, which is close to the true Sharpe ratio of 14.43 (all Sharpe ratios are monthly and in percentage points, following the practice in the literature). In contrast, the combination rules,  $\hat{w}^{\text{CML}}$  and  $\hat{w}^{\text{CKZ}}$ , have

values of only 12.04 and 13.70, respectively, when  $T = 120$ . Although the values from the combination rules are close to that of the  $1/N$ , they and other rules have smaller values until T is 3000 with the exception of  $\hat{w}^{\text{FAC}}$ . Similar to the case of utility comparison, the results are driven by the fact that the  $1/N$  portfolio was set roughly equal to the true optimal one.

There are two surprising facts about the performances in terms of Sharpe ratios. In the absence of parameter uncertainty, the optimal portfolio that maximizes the expected utility must also maximize simultaneously the Sharpe ratio. But, in the presence of parameter uncertainty, this is no longer the case. For example, Kan and Zhou (2007) show that an optimal scaling of the covariance matrix can be applied to improve the ML rule to obtain higher expected utility because the scaling affects the mean linearly, but the variance nonlinearly. However, any such scaling is irrelevant here since the same Sharpe ratio will be retained. Because of this, it is surprising that the estimated rules that are designed to maximize the expected utility also have good Sharpe ratios. Second, the usual ML estimator of the true portfolio rule has close Sharpe ratios to the  $1/N$  when  $T = 960$ , a much better performance than the case in terms of the utilities.

When there is mispricing, for brevity, we consider only the case in which the annualized pricing errors ( $\alpha$ 's) are evenly spread over  $-2\%$  and  $2\%$ . Panel B of Table IV reports the results. Now the  $1/N$  rule has an average Sharpe ratio of 13.95, now about  $22\%$  less than 18.02, the true Sharpe ratio. In contrast, even when  $T = 120$ ,  $\hat{w}^{\text{CKZ}}$  has a higher value than the  $1/N$ . As T increases, it beats the  $1/N$  even more. In general, other rules perform well too. Table V provides similar results when  $N = 50$ . Hence, in terms of Sharpe ratios, the use of portfolio theory over the naive  $1/N$  diversification rule becomes even more attractive.

#### B. Comparison in A Three-factor Model

Let us see now how the rules perform in a three-factor model. We use the same assumptions as before, except now we have three factors, which are the market portfolio plus the Fama-French's size and book-to-market portfolios. In the simulation, the means and covariance matrix of factors are calibrated from the monthly data from July 1963 to August 2007. The factor loadings of the non-benchmark risky assets are randomly paired and evenly spread between 0.9 and 1.2 for the market  $\beta$ 's, -0.3 and 1.4 for the size portfolio  $\beta$ 's, and -0.5 and 0.9 for the book-to-market portfolio  $\beta$ 's.<sup>7</sup>

In the three-factor model, the  $1/N$  rule is no longer close to the optimal portfolio. This is evident from Table VI, which reports the results for the two cases of the pricing errors, with the annualized  $\alpha$ 's at zero and evenly spread over  $-2\%$  and  $2\%$ , respectively. In the first case, the  $1/N$  rule has an expected utility of 3.85, about 70% less than 12.97, the true expected utility. Now even when  $T = 120$ ,  $\hat{w}^{\text{CKZ}}$  has a higher expected utility, 5.03, than the  $1/N$ . As T increases, both  $w^{\text{CML}}$  and  $w^{\text{CKZ}}$  beats the  $1/N$  substantially. In the second case, when there are some pricing errors, the  $1/N$  rule still has an expected utility of 3.85, which becomes about 75% less than 14.60, the true expected utility. In this case, both  $w^{\text{CML}}$  and  $w^{\text{CKZ}}$  beat the 1/N by a much greater amount when  $T = 240$  and beyond. Moreover, when  $T = 960$ , and both with and without mispricing, all the other rules except MacKinlay and Pastor's rule, beat the  $1/N$ . Similar results are found in Table VII when  $N = 50$ .

Table VIII reports the Sharpe ratios in the three-factor model when  $N = 25$ . Now the  $1/N$  has a Sharpe ratio about half of the true one. In contrast, most of the rules beat it substantially even when  $T = 120$ . This is consistent with our earlier observation that beating the  $1/N$  is easier in terms of Sharpe ratios than in terms of utilities. When  $N = 50$ , Table IX provides similar results. Overall, in the three-factor model, we find even stronger evidence for beating the  $1/N$  than in the one-factor model. The reason is that the  $1/N$  portfolio deviates more from the optimal portfolio in the three-factor model than in the one-factor one.

#### C. Comparison with Calibrated Prameters

The comparison so far assumes a factor model structure for the return-generating process. In general, investors may have doubts about the validity of any given factor models since no such models can capture fully the dynamics of the returns. It is therefore of interest to compare the performance in the case without imposing any factor model structures. To do so, we consider two cases of using real data to calibrate the parameters. The first case is to use the monthly excess returns of the Fama-French 25 portfolios sorted on size and book-

<sup>7</sup>These three ranges for the factor loadings are based on the ranges of the sample factor loadings of Fama-French's 25 size and book-to-market assets for the monthly data from July 1963 to August 2007.

to-market ratio from July 1963 to August 2007, and the second is to use the 49 industry portfolios from July 1969 to August 2007 provided on French's web site. The sample means and covariance matrix are treated as the true parameters in the calibration, and then 10,000 data sets are simulated from the normal distribution under the parametric assumptions.

Table X reports the results for both of the cases. In the first case when  $N = 25$ , the  $1/N$ rule has an expected utility of 4.28, about 90% less than 44.96, the true expected utility. Now even when  $T = 120$ ,  $w^{\text{CML}}$  and  $w^{\text{CKZ}}$  have utilities of 17.40 and 12.99, more than three times larger than 1/N. In addition, except the McKinlay and Pastor (2000) rule and the factor ML rule, all the others beat the  $1/N$  significantly. When  $T = 960$ , their utilities are quickly approaching 44.96. Since now there are no factor structures, this is why the McKinlay and Pastor (2000) rule and  $\hat{w}^{\text{FAC}}$  do not perform as well as before. A similar conclusion also holds for the second case when  $N = 49$ . However, when  $T = 120$ ,  $w^{\text{CML}}$  and  $w^{\text{CKZ}}$  do not beat the  $1/N$  as greatly as before. This is because as N increases, their estimation errors are larger for a given T. Nevertheless, as T increases, they perform much better. In terms of Sharpe ratios, Table XI reports the results. The Sharpe ratios are about twice or more as that of the  $1/N$  for most of the other rules. Now the ML rule has an impressive performance given that how bad it was in terms of utilities. Overall, in comparison with the factor models, the performance of the  $1/N$  rule worsens greatly in the calibrated models. Therefore, there is an unambiguous evidence for the use of the proposed portfolio rules over the naive  $1/N$  one.

### D. Comparison with Real Data

The results so far are based on simulated data sets. As emphasized by DeMiguel, Garlappi, and Uppal (2007), the advantage of using simulated data is to insulate the comparison results from the small-firm effect, calendar effects, momentum, mean-reversion, fat tails, or other anomalies that have been documented in the literature. In other words, because of the anomalies, results from real data do not constitute a proof that one rule is theoretically better than another. Nevertheless, due to the inclusion of real data in other studies, we in this subsection examine how the rules perform relative to one another with real data. The real data sets used in our analysis below are those used by DeMiguel, Garlappi, and Uppal

 $(2007)$ <sup>8</sup> as well as the earlier Fama-French 25 portfolios with the three-factors, and the 49 industry portfolios plus the three factors.<sup>9</sup>

Following DeMiguel, Garlappi and Uppal (2007), we use a "rolling-sample" approach in the estimation. Given a T-month-long dataset of asset returns, we choose an estimation window of length  $M = 120$  and 240 months. In each month t, starting from  $t = M$ , we use the data in the most recent M months to month  $t$  to compute the various portfolio rules, and apply them to determine the investments in the next month. For instance, let  $w_{z,t}$  be the estimated optimal portfolio rule in month t for a given rule 'z', and let  $r_{t+1}$  be the excess return on the risky assets realized in month  $t + 1$ . The realized excess return on the portfolio is  $r_{z,t+1} = w'_{z,t}r_{t+1}$ . We then compute the Sharpe ratio associated with z by dividing the average value of the  $T - M$  realized returns,  $\hat{\mu}_z$ , by the standard deviation,  $\hat{\sigma}_z$ ; and calculate the certainty-equivalent return as

$$
CE_z = \hat{\mu}_z - \frac{\gamma}{2}\hat{\sigma}_z^2,
$$

which can be interpreted as the risk-free rate that an investor is willing to accept in stead of adopting a given risky portfolio rule z. Clearly the higher the CE, the better the rule. As before, we set the risk aversion coefficient  $\gamma$  be 3.

With the real data, the true optimal rule is unknown, but can be approximated by using the ML estimator based on the entire example. This will be referred as the in-sample ML rule. Although this rule is not implementable in practice, it is the rule that one would have obtained based on the ML estimator had he known all the data. Its performance serves as a useful benchmark to see how the estimation errors affect the out-of-sample results. Table XII report the results for the five data sets used by DeMiguel, Garlappi, and Uppal (2007) in their Table 3, and the two additional data sets mentioned earlier.<sup>10</sup> Indeed, due to the limited sample size used in their estimation, all rules have CEs (annualized as before) less than half of those from the in-sample ML rule in most cases.

<sup>8</sup>We thank Victor DeMiguel for the data, a detailed description of which can be found in DeMiguel, Garlappi, and Uppal (2007).

<sup>9</sup>Following Wang (2005), one can exclude the five largest of the Fama-French portfolios to make their linear combinations are not so close to the factors. But doing so has little impact on the results below.

<sup>&</sup>lt;sup>10</sup>Note that, in comaprison with DeMiguel, Garlappi, and Uppal's  $(2007)$  Table 3, there is one missing column of results on the S&P sector data set, which is proprietary and not available here.

The first data set, the 11 industry returns, is a good example that highlights the problem of existing rules. When  $T = 120$ , the in-sample ML has a CE of 8.42 and the  $1/N$  rule has a decent level of 3.66. But all of the existing rules have negative CEs, ranging from -38.18 to -0.76. In contrast,  $w^{\text{CKZ}}$  does have a positive CE of 3.02, comparable with the  $1/N$  rule. For the international portfolios, the  $1/N$  remains hard to beat. Unlike other estimated optimal rules, the CE of  $w^{\text{CKZ}}$  is significantly positive, but its difference with the  $1/N$  widens. However, for all the remaining five data sets,  $w^{\text{CKZ}}$ , always performs the best among estimated rules, and outperforms the  $1/N$  by a large margin, with CEs about twice or much more. However, the other estimated rules have varying performances, and lose money at least for one of the five data sets. This is really a serious problem with existing rules that have to be estimated from data.

The 1/N rule is not immune either. When the data set is FF-4-factor (the twenty size- and book-to-market portfolios and the MKT, SMB, HML, and UMD factors), the 1/N performs so poorly to have a negative return the first time. Interesting, in this case, all estimated optimal rules except the ML, have significantly positive CEs, and  $w^{\text{CKZ}}$  even has an CE of 25.40. This is an example where  $1/N$  cannot be used, while the estimated rules have values. Once again, the  $w^{\text{CKZ}}$  is the best among all estimated rules, and is the only one that never loses money.

When the sample size increases to  $M = 240$ , the performances of all the estimated rules become better across data sets. Under normality, this should be true theoretically. It is remarkable that the real data results does uphold this theoretical implication despite of anomalies. Note that the  $1/N$  rule now has different values. Theoretically, the performance of the  $1/N$  rule should be invariant to M. However, when we increase M from 120 to 240, we have to drop 120 observations to make a fair comparison with other rules, which happens to have increased its CE. Nevertheless,  $w^{\text{CKZ}}$  remain the best among all estimated rules and it outperforms the  $1/N$  in all cases.

A related question is whether any of the portfolio strategies can beat the market out-ofsample. Suppose that one uses the standard ML rule to allocate his wealth among cash and the market index portfolio. The out-of-sample CEs are  $-0.88$  and 2.40 when  $M = 120$  and 240, respectively. This has two implications. First, the standard ML rule requires  $M > 120$  to be meaningful even with the market as the single risky asset. Second, when  $M = 240$ , most of the estimated rules are better than investing into the market alone. It suggests that there are potential gains in devising rules that account for parameter uncertainty to beat the market.

Similar to the simulation case, Tbale XIII shows that the estimated rules perform much better in terms of Sharpe ratios than in terms of the CEs. For example, most of them have close values to the  $1/N$  for the last five data sets even when  $M = 120$ . Again, the usual ML rule has remarkable performance and sometimes becomes the best when  $M = 240$ . In short, conclusions from the simulations largely carry through to the real data case.

#### III. Future Research

In this section, we explore two directions for future research. The first is to obtain in some sense the best possible rule. The second is to find the optimal number of assets for asset allocation given a finite sample size.

In statistical decision theory (see Berger, 1985, or Lehmann and Casella, 1998), one way for judging an estimator is its admissibility. An estimator portfolio  $\hat{w}$  of the true optimal one is *admissible* if there is no other estimator  $\tilde{w}$  such that

$$
L(w^*, \tilde{w}) \le L(w^*, \hat{w}) \tag{40}
$$

and if the inequality holds strictly for some true parameter values. Hence, if an estimator is admissible, one cannot find another estimator that is better sometimes and never worse. The ML rule estimator is an example of an inadmissible estimator, since, as shown by Kan and Zhou (2007), for all possible unknown parameters,

$$
L(w^*, \tilde{w}) < L(w^*, \hat{w}_m) \tag{41}
$$

where  $\tilde{w} = c_m \hat{w}^{\text{ML}}$ , a scaling adjustment of the ML rule with  $c_m$  as the scalar. However, whether  $\tilde{w}$  is admissible or not is still an open question.

The common tool for proving admissibility of an estimator is to relate it to a generalized Bayes estimator (GBE), which is defined as the estimator that minimizes the expected loss:

$$
\min_{\hat{w}_b} E[L(w^*, \hat{w}_b)] = \frac{\gamma}{2} \int \int p(\mu, \Sigma) \left[ (\hat{w}_b - w^*)' \Sigma(\hat{w}_b - w^*) \right] d\mu d\Sigma, \tag{42}
$$

where  $p(\mu, \Sigma)$  is a prior density on  $\mu$  and  $\Sigma$ . Theoretically, if the prior is proper, and if there is a unique GBE, then the GBE must be admissible. It follows that any constant rule estimator, including the  $1/N$  rule, is admissible. This is because any other estimator must have a nonzero error when the true and unknown rule happens to be equal to the constant, and hence it cannot dominate the constant estimator always. The constant estimators are known as trivial admissible estimators, which are often discarded in the statistical literature because they can be arbitrarily poor if the true true lies far away from it. This is the inconsistency problem: they do not converge to the true parameter even if there are infinite samples. Hence, in a statistical sense, a good estimator of the rule should be both admissible and consistent.

Although the two combination rules and the three- and four-fund rules are excellent investment strategies and do converge to the true optimal rule as the sample size increases to infinity, it is an open question whether or not they are admissible. In fact, it is unclear at all how a nontrivial admissible rule can be obtained in the context of mean-variance utility maximization. To see the difficulty, consider an estimator of the following type,

$$
\hat{w}_a = \frac{1}{\gamma} \hat{\Sigma}_a^{-1} \hat{\mu}_a,\tag{43}
$$

where  $\hat{\mu}_a$  and  $\hat{\Sigma}_a$  are GBEs of  $\mu$  and  $\Sigma$  to be determined below. Under any proper Bayes prior  $p(\mu, \Sigma)$ , the associated GBE for  $\mu$  can be solved,

$$
\hat{\mu}_a = [E(\hat{\Sigma}_a^{-1} \Sigma \hat{\Sigma}_a^{-1})]^{-1} E(\hat{\Sigma}_a^{-1} \mu), \tag{44}
$$

where the expectation is taken under  $p(\mu, \Sigma)$  and  $\hat{\Sigma}_a$  is not unique, and can in fact be arbitrary. Hence, the usual theory about the GBE does not apply.

To obtain an approximate admissible rule estimator, we assume that  $\Sigma$  is known for a moment. Then, the loss function, by equation  $(8)$ , can be written as:

$$
L(w^*, \hat{w}_a) = \frac{1}{2\gamma} E\left[ (\hat{\mu}_a - \mu)' \Sigma^{-1} (\hat{\mu}_a - \mu) \right],
$$
\n(45)

which is a problem of estimating  $\mu$  with a quadratic loss. Lin and Tsai (1973) provide an admissible estimator for this reduced loss function, even with  $\Sigma$  unknown,

$$
\hat{\mu}_a = (1 - c_4/\hat{\theta}^2)\hat{\mu},\tag{46}
$$

where

$$
c_4 = \frac{N-2}{T-N+2} - \frac{2}{T-N+2} \left[ \int_0^1 \frac{(1+\hat{\theta}^2)^{T/2}}{(1+\hat{\theta}^2 t)^{(T+2)/2}} t^{(N-4)/2} dt \right]^{-1}.
$$
 (47)

(see Appendix A for a proof) A combination of this mean estimator with an estimator of  $\Sigma$ ,  $\hat{\Sigma}_a$ , obtains an estimated rule  $\hat{w}_a = \hat{\Sigma}_a^{-1} \hat{\mu}_a/\gamma$ . Future research is needed to find an estimator of  $\Sigma$  such that  $\hat{w}_a$  can outperform the rules proposed in this paper.

In the parameter uncertainty literature, given  $N$  and  $T$ , one often solves the optimal investment strategy for investing money into all N risky assets, and this paper is no exception. In practice, though, the sample size may be considered as given, but we can devise strategies for investing into  $L, L \leq N$ , assets given T. Then, it is a matter of how one chooses the optimal  $L$  to invest. The greater the  $L$ , the better the investment opportunity set, but the greater the estimation errors. This is evident not only from the formulas for the rules, but also from Tables I and III. Hence, there must be an optimal tradeoff between L (the optimally selected number of assets to invest) and the estimation errors. This is another interesting direction for future research.

Broadly speaking, the parameter uncertainty problem appears in almost all financial decision-making problems, and there is no reason to limit its studies to asset allocation, one of the oldest topics in finance. For example, how an investor values and hedges derivatives in the presence of parameter uncertainty is an important problem both in theory and practice, as is the question of how a corporate manager makes optimal investment and capital structure decisions when investors' expectations or the projects' opportunity sets or the macroeconomic determinants are unknown and have to be estimated. In short, a number of topics are related to the parameter uncertainty problem and call for future research.

### IV. Conclusion

The modern portfolio theory pioneered by Markowitz (1952) is widely used in practice and taught in MBA texts. However, DeMiguel, Garlappi and Uppal (2007) raise serious doubts on its value. They show that the naive  $1/N$  investment strategy performs much better than those recommended from theory, and the estimation window needed for the latter to outperform the 1/N benchmark is "around 3000 months for a portfolio with 25

assets and about 6000 months for a portfolio with 50 assets." Note that existing theorybased strategies are expected to underperform the  $1/N$  when it happens to be close to the true optimal portfolio as is the case in the exact one-factor model of DeMiguel, Garlappi, and Uppal  $(2007)$ , but the problem is that they still underperform when the  $1/N$  is substantially different from the true optimal portfolio. Moreover, they also perform poorly with many real data sets.

In this paper, we provide many new theory-based portfolio strategies, one of which can perform well consistently across models and data sets for practical sample sizes of 120 and 240. In particular, this recommended strategy not only performs well compared with the  $1/N$ rule in an exact one-factor model that favors the  $1/N$ , but also outperforms it substantially in a one-factor model with mispricing, in multi-factor models with and without mispricing, in models calibrated from real data without any factor structures, and in applications with an array of real data sets. In addition, it outperforms all others or does so very closely across models and data sets.

Our results are interesting not only in addressing the theoretical challenge posed by DeMiguel, Garlappi and Uppal (2007), but also in providing potentially useful insights into adapting actual quantitative investing strategies (see, e.g., Grinold and Kahn (1999), Litterman (2003) and Lo and Patel (2008)) to accommodate parameter estimation errors. However, there remain many theoretical issues. Whether or not our new portfolio strategies are the best (admissible) is still an open question, as is the problem of optimally choosing both the number of assets to be invested and the estimation strategy. Moreover, since parameter uncertainty problem appears in almost all financial decision-making problems, it is of interest to apply the ideas and techniques of this paper to a number of areas, such as how to value and hedge derivatives in the presence of parameter uncertainty, and how to make optimal investment and capital structure decisions when investors' expectations or the projects' opportunity sets or the macroeconomic determinants are unknown and have to be estimated. While studies of these questions go beyond the scope of this paper, they are interesting topics of future research.

### Appendix A: Proofs

### A.1. Proof of Proposition 1

Based on (12), we need only to show

$$
(1 - \delta)^2 \pi_1 + \delta^2 \pi_2 = \pi_1 - 2\delta \pi_1 + \delta^2 (\pi_1 + \pi_2) < \pi_1 \tag{A1}
$$

when  $0 < \delta < 2\pi_1/(\pi_1 + \pi_2)$ . The Proposition then follows. Q.E.D.

### A.2. Proof of Proposition 2

We simply plug the estimates into the formula for the optimal combination coefficient,  $\delta^* = \pi_1/(\pi_1 + \pi_2)$ . Q.E.D.

A.3. Proof of Proposition 3

Now, we have

$$
L(w^*, \tilde{w}_s) = \frac{\gamma}{2} E\left[ \left[ (1 - \delta)(w_e - w^*) + \delta(\tilde{w} - w^*) \right]'\Sigma\left[ (1 - \delta)(w_e - w^*) + \delta(\tilde{w} - w^*) \right] \right],
$$

where  $\tilde{w}$  denotes  $\hat{w}^{KZ}$  for brevity. Letting  $a = w_e - w^*$  and  $b = \tilde{w} - w^*$ , the following identity holds,

$$
[(1 - \delta)a + \delta b]' \Sigma [(1 - \delta)a + \delta b] = (1 - \delta)^2 a' \Sigma a + 2\delta (1 - \delta)a' \Sigma b + \delta^2 b' \Sigma b.
$$

Taking the first-order derivative of this identity, we get the optimal choice of  $\delta$ ,

$$
\delta = \frac{a'\Sigma a - a'\Sigma E[b]}{a'\Sigma a - 2a'\Sigma E[b] + E[b'\Sigma b]}.
$$
\n(A2)

It is clear that  $\pi_1 = a'\Sigma a$ . Let  $\pi_{13} = a'\Sigma E[b] = w'_e \Sigma E[\tilde{w}] - w'_e \mu - \mu' E[\tilde{w}] + \mu \Sigma^{-1} \mu$ . Since  $E[\hat{\Sigma}^{-1}] = T\Sigma^{-1}/(T - N - 2)$ , we can estimate  $\pi_{13}$  with  $\hat{\pi}_{13}$  as given by (24). Finally, let  $\pi_3 = E[b'\Sigma b]$ . Using equation (63) of Kan and Zhou (2007), we can estimate  $\pi_3$  with  $\hat{\pi}_3$  as given by  $(25)$ . Q.E.D.

### A.4. Proof of Proposition 4

The partition matrix  $\Sigma$  as given by (30) can be inverted analytically. Based on this and (29), the optimal weights are

$$
w^* = \frac{1}{\gamma} \Sigma^{-1} \mu = \frac{1}{\gamma} \begin{pmatrix} \Sigma_F^{-1} \mu_F - \beta' \Sigma_{\epsilon}^{-1} \alpha \\ \Sigma_{\epsilon}^{-1} \alpha \end{pmatrix} . \tag{A3}
$$

Let  $\hat{\theta}_f^2 = \hat{\mu}_F' \hat{\Sigma}_F^{-1} \hat{\mu}_F$ . Conditional on  $\hat{\theta}_f^2$ , it is well known that

$$
\sqrt{T/(1+\hat{\theta}_f^2)}\hat{\alpha} \sim N(\sqrt{T/(1+\hat{\theta}_f^2)}\alpha, \Sigma_{\epsilon}).
$$
\n(A4)

Therefore,

$$
X = \Sigma_{\epsilon}^{-1/2} \sqrt{T/(1 + \hat{\theta}_f^2)} \hat{\alpha} \sim N(\sqrt{T/(1 + \hat{\theta}_f^2)} \Sigma_{\epsilon}^{-1/2} \alpha, I). \tag{A5}
$$

Applying the James-Stein shrinkage estimator to the mean of  $X$ , we have

$$
\hat{\mu}_X^{\rm JS} = \left[1 - \frac{N-3}{\|X\|^2}\right]^+ X. \tag{A6}
$$

This implies (31). Replacing  $\alpha$  by  $\hat{\alpha}^{JS}$  and replacing  $\Sigma_{\epsilon}$ , etc, by their ML estimators, we get (32) from (A3).

### A.5. Proof of Proposition 5

The loss function is now

$$
L(w^*, \hat{w}) = \frac{\gamma}{2} E \left[ (q_1 1_N + q_2 \bar{w}_p - w^*) \Sigma (q_1 1_N + q_2 \bar{w}_p - w^*) \right].
$$
 (A7)

Expanding this out and taking the derivatives with respect to the  $q$ 's, we get the first-order conditions,

$$
0 = q_1 1'_N \Sigma 1_N + q_2 E[1'_N \Sigma \bar{w}_p] - 1'_N \Sigma w^*,
$$
 (A8)

$$
0 = q_2 E[\overline{w}_p' \Sigma \overline{w}_p] + q_1 E[1'_N \Sigma \overline{w}_p] - E[\overline{w}_p' \Sigma w^*]. \tag{A9}
$$

Since  $E[\bar{w}_p] = c_2 \Sigma^{-1} \mu$ , we have  $E[1'_N \Sigma \bar{w}_p] = c_2 1'_N \mu$  and  $E[\bar{w}_p' \Sigma w^*] = \frac{1}{\gamma} c_2 \theta^2$ . Using equation (16) and (22) of Kan and Zhou (2007), we obtain

$$
E[\bar{w}'_p \Sigma \bar{w}_p] = E[\hat{\mu}' \hat{\Sigma}^{-1} \Sigma \hat{\Sigma}^{-1} \hat{\mu}] \tag{A10}
$$

$$
= c_3(\theta^2 + N/T). \tag{A11}
$$

The Proposition then follows. Q.E.D.

### A.6. Proof of Proposition 6

The loss function is now

$$
L(w^*, \hat{w}) = \frac{\gamma}{2} E\left[ (q_1 1_N + q_2 \bar{w}_p + q_3 \bar{w}_g - w^*) \Sigma (q_1 1_N + q_2 \bar{w}_p + q_3 \bar{w}_g - w^*) \right].
$$
 (A12)

Expanding this out and taking the derivatives with respect to the  $q$ 's, we get the first-order conditions,

$$
0 = q_1 1'_N \Sigma 1_N + q_2 E[1'_N \Sigma \bar{w}_p] + q_3 E[1'_N \Sigma \bar{w}_g] - 1'_N \Sigma w^*,
$$
 (A13)

$$
0 = q_2 E[\overline{w}_p' \Sigma \overline{w}_p] + q_1 E[1'_N \Sigma \overline{w}_p] + q_3 E[\overline{w}_p' \Sigma \overline{w}_g] - E[\overline{w}_p' \Sigma w^*], \qquad (A14)
$$

$$
0 = q_3 E[\overline{w}_g' \Sigma \overline{w}_g] + q_1 E[1'_N \Sigma \overline{w}_g] + q_2 E[\overline{w}_p' \Sigma \overline{w}_g] - E[\overline{w}_g' \Sigma w^*]. \tag{A15}
$$

Since  $E[\bar{w}_g] = E[\hat{\Sigma}^{-1}]1_N$ , we have  $E[1'_N \Sigma \bar{w}_g] = c_2 1'_N 1_N = c_2 N$  and  $E[\bar{w}_g' \Sigma w^*] = \frac{c_2}{\gamma} \mu' \Sigma^{-1} 1_N =$  $c_2 1'_N w^*$ . Using equation (22) of Kan and Zhou (2007), we obtain

$$
E[\bar{w}_g' \Sigma \bar{w}_g] = E[1'_N \hat{\Sigma}^{-1} \Sigma \hat{\Sigma}^{-1} 1_N]
$$
\n(A16)

$$
= c_3 1'_N \Sigma^{-1} 1_N \tag{A17}
$$

and

$$
E[\bar{w}_g' \Sigma \bar{w}_p'] = E[\hat{\mu}' \hat{\Sigma}^{-1} \Sigma \hat{\Sigma}^{-1} \mathbf{1}_N] \tag{A18}
$$

$$
= c_3 1'_N \Sigma^{-1} \mu. \tag{A19}
$$

Then the Proposition follows. Q.E.D.

### A.7. MacKinlay and Pastor's (2000) Rule and Its Analytical Solution

MacKinlay and Pástor (2000) impose an exact one-factor structure to provide a more efficient estimator of the expected returns by assuming

$$
\Sigma = \sigma^2 I_N + a\mu\mu',\tag{A20}
$$

where a and  $\sigma^2$  are positive scalars. The ML estimator of a,  $\sigma^2$  and  $\mu$  are obtained by maximizing the log-likelihood function

$$
\ln \mathcal{L} = -\frac{NT}{2} \ln(2\pi) - \frac{T}{2} \ln (|a\mu\mu' + \sigma^2 I_N|) - \frac{1}{2} \sum_{t=1}^T (R_t - \mu)' (a\mu\mu' + \sigma^2 I_N)^{-1} (R_t - \mu). \tag{A21}
$$

This is an  $N + 2$  dimensional problem whose numerical solution is difficult. Since we need to implement the rule hundreds and thousands of times, an analytical solution to the problem is critical.<sup>11</sup> Let  $\hat{Q}\hat{\Lambda}\hat{Q}'$  be the spectral decomposition of  $\hat{U} = \hat{\Sigma} + \hat{\mu}\hat{\mu}'$ , where

<sup>&</sup>lt;sup>11</sup>We are grateful to Raymond Kan for sharing his analytical solution (that involves only one trivial 1-dimensional optimization) with us.

 $\hat{\Lambda} = \text{Diag}(\hat{\lambda}_1, \dots, \hat{\lambda}_N)$  are the eigenvalues in descending order and the columns of  $\hat{Q}$  are the corresponding eigenvectors. Further, let  $\hat{z} = \hat{Q}'\hat{\mu}$ . For any  $c, \hat{\lambda}_1 \ge c \ge \hat{\lambda}_N$ , it can be shown that

$$
p(\phi) = \sum_{i=1}^{N} \frac{(\hat{\lambda}_i - c)\hat{z}_i^2}{[1 - \phi(\hat{\lambda}_i - c)]^2} = 0
$$
 (A22)

has a unique solution, which can be trivially found numerically, in the interval  $(u_N, u_1)$  with  $u_i = 1/(\hat{\lambda}_i - c)$ . Then, the following objective function,

$$
g(c) = \ln\left(c - \sum_{i=1}^{N} \frac{\hat{z}_i^2}{1 - \tilde{\phi}(c)(\hat{\lambda}_i - c)}\right) + (N - 1)\ln\left(\sum_{i=1}^{N} \hat{\lambda}_i - c\right),\tag{A23}
$$

is well defined, and can be solved easily because it is a one-dimensional problem. Let  $c^*$  be the solution, then the ML estimator of  $\mu$  is given by

$$
\tilde{\mu} = \hat{Q}[I_N - \tilde{\phi}(c^*)(\hat{\Lambda} - c^*I_N)]^{-1}\hat{z},\tag{A24}
$$

and hence the ML estimators of  $\sigma^2$  and a are

$$
\tilde{\sigma}^2 = \frac{\sum_{i=1}^N \lambda_i - c^*}{N - 1},\tag{A25}
$$

$$
\tilde{a} = \frac{c^* - \tilde{\sigma}^2}{\tilde{\mu}' \tilde{\mu}} - 1.
$$
\n(A26)

The MacKinlay and Pástor (2000) portfolio rule is thus given by

$$
\hat{w}^{\text{MP}} = \frac{\tilde{\mu}}{\gamma(\tilde{\sigma}^2 + \tilde{a}\tilde{\mu}'\tilde{\mu})} = \frac{\tilde{\mu}}{\gamma(c^* - \tilde{\mu}'\tilde{\mu})}.
$$
\n(A27)

### A.8. Jorion (1986) Rule

Jorion (1986) develops a Bayes-Stein estimator of  $\mu$ ,

$$
\hat{\mu}^{\text{BS}} = (1 - v)\hat{\mu} + v\hat{\mu}_g 1_N,\tag{A28}
$$

where

$$
v = \frac{N+2}{(N+2) + T(\hat{\mu} - \hat{\mu}_g 1_N)'\tilde{\Sigma}^{-1}(\hat{\mu} - \hat{\mu}_g 1_N)}, \quad \hat{\mu}_g = \frac{1_N'\hat{\Sigma}^{-1}\hat{\mu}}{1_N'\hat{\Sigma}^{-1}1_N}.
$$
 (A29)

His rule is then given by

$$
w^{\rm BS} = \frac{1}{\gamma} (\hat{\Sigma}^{\rm BS})^{-1} \hat{\mu}^{\rm BS},\tag{A30}
$$

where

$$
\hat{\Sigma}^{BS} = \left(1 + \frac{1}{T + \hat{\lambda}}\right)\tilde{\Sigma} + \frac{\hat{\lambda}}{T(T + 1 + \hat{\lambda})} \frac{1_N 1_N'}{1_N' \tilde{\Sigma}^{-1} 1_N} \tag{A31}
$$

and  $\hat{\lambda} = (N+2)/[(\hat{\mu} - \hat{\mu}_g 1_N)'\tilde{\Sigma}^{-1}(\hat{\mu} - \hat{\mu}_g 1_N)].$ 

### A.9. Proof of Equation (46)

The expression is based on Kubokawa (1991, p. 126). Note that  $X$  and  $S$  of that paper are  $\hat{\mu} \sim N(\mu, \Sigma/T)$  and  $\hat{\Sigma} \sim W_N(T-1, \Sigma/T)$ , respectively. Then the equation follows. Q.E.D.

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### Table I

### Utilities in A One-factor Model without Mispricing (N=25)

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor sttructure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a one-factor model with zero alphas and with  $N = 25$ assets. Panels A and B assume that the risk aversion  $\gamma$  is 3 and 1, respectively.



# Table II Utilities in A One-factor Model with Mispricing (N=25)

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a one-factor model with  $N = 25$  assets. Panels A and B assume that the mispricing  $\alpha$ 's, spread evenly between -2% to 2% per year and between -5% to 5% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



# Table III Utilities in A One-factor Model (N=50)

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a one-factor model with  $N = 50$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



# Table IV Sharpe Ratios in A One-factor Model (N=25)

This table reports the average Sharpe ratios of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a one-factor model with  $N = 25$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table V

### Sharpe Ratios in A One-factor Model (N=50)

This table reports the average Sharpe ratios of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a one-factor model with  $N = 50$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



# Table VI Utilities in A Three-factor Model (N=25)

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a three-factor model with  $N = 25$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



# Table VII Utilities in A Three-factor Model (N=50)

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a three-factor model with  $N = 50$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table VIII

### Sharpe Ratios in A Three-factor Model (N=25)

This table reports the average Sharpe ratios of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a three-factor model with  $N = 25$  assets. Panels A and B assume that the mispricing  $\alpha$ 's are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table IX

### Sharpe Ratios in A Three-factor Model (N=50)

This table reports the average Sharpe ratios of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with 10,000 sets of sample size T simulated data from a three-factor model with  $N = 50$  assets. Panels A and B assume the mispricing  $\alpha$ 's, are zeros or between -2% to 2% per year, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table X Utilities without Factor Structure

This table reports the average utilities of a mean-variance investor under various investment rules: the true optimal one, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with  $10,000$  sets of sample size T simulated data without assuming any factor model structure. Panels A and B simulate data sets based on the sample means and covariance matrix calibrated from the monthly excess returns of Fama-French 25 assets sorted on size and book-to-market ratio and Fama-French's 49 industry portfolios, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table XI

### Sharpe Ratios without Factor Structure

This table reports the average Sharpe ratios of a mean-variance investor under various investment rules: the true optimal one, the 1/N, the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator, with  $10,000$  sets of sample size T simulated data without assuming any factor model structure. Panels A and B simulate data sets based on the sample means and covariance matrix calibrated from the monthly excess returns of Fama-French 25 assets sorted on size and book-to-market ratio and Fama-French 49 industry portfolios, respectively. The risk aversion coefficient  $\gamma$  is 3.



### Table XII

### Certainty-equivalent Returns Based on Real Data

This table reports the certainty-equivalent returns of a mean-variance investor under various investment rules: the in-sample ML rule, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator. While the in-sample ML rule uses all the data for its estimation, other rules are based on a rolling sample with an estimation window  $M = 120$ , or 240, respectively. The real data sets are the five data sets used by DeMiguel, Garlappi, and Uppal (2007), and two additional data sets, the Fama-French 25 size and book-to-market portfolios with the Fama-French three-factors and the Fama-French 49 industry portfolios with the Fama-French three-factors. The risk aversion coefficient  $\gamma$  is 3.



### Table XIII Sharpe Ratios Based on Real Data

This table reports the Sharpe ratios of a mean-variance investor under various investment rules: the insample ML rule, the  $1/N$ , the two combination rules, the three- and four-funds, McKinlay and Pastor (2000), Jorion (1986), Kan and Zhou (2007), the ML rule with factor structure, and the standard ML estimator. While the in-sample ML rule uses all the data for its estimation, other rules are based on a rolling sample with an estimation window  $M = 120$ , or 240, respectively. The real data sets are the five data sets used by DeMiguel, Garlappi, and Uppal (2007), and two additional data sets, the Fama-French 25 size and book-tomarket portfolios with the Fama-French three-factors and the Fama-French 49 industry portfolios with the Fama-French three-factors. The risk aversion coefficient  $\gamma$  is 3.

